# **D&LL**Technologies

Solution Spotlight

# Multi-Cloud Management with Morpheus

Manage Hybrid Clouds and Modernize Applications

## **Executive Summary**

Multi-Cloud Management with Morpheus on Dell EMC VxRail offers service providers a validated cloud brokerage and automation platform that enables them to provide their infrastructure as-a-Service, access 3rd party cloud services and offer full application lifecycle management.

# SP Solution Spotlight

Morpheus is a powerful self-service and automation engine that provides enterprise agility, control and efficiency. Quickly enable on-prem private clouds, centralize public cloud access and enable change with cost analytics and governance policy. Key Takeaways

What are the benefits?

**70%** Faster release speed through cloud automation<sup>1</sup>

**90%**<sup>2</sup> Of companies won't scale

DevOps tasks without CMP<sup>2</sup>

**400%** More software features released when using a CMP<sup>1</sup>

**60%**<sup>3</sup> More efficient provider

infrastructure on VxRail<sup>3</sup>

Customer 2 Customer 3 Customer 1 Hyperscaler Service Provider Tenant Tenant Tenant GCP Managed 3 2 1 Infrastructure AWS ORG ORG Tenant Tenant | Service Dedicated **Open**Stack Nutanix Provider vSphere VCD Shared vSphere Managed Infrastructure

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# Solution Spotlight

This solution is a multi-tenant hybrid cloud management platform that enables service providers to differentiate themselves with a unified approach to self-service application provisioning, governance and brokerage across private, hosted and public clouds.

SP Features	Dell Technologies
Vendor Agnostic	This solution offers a vendor-agnostic cloud management platform.
Automation Integration	The solution integrates with automation and configuration management systems, including Ansible, Terraform, Chef, Puppet, Salt and VMware vRealize Orchestrator.
Multi-Cloud	This solution has more native cloud integrations than any other cloud management platform, including all hyperscalers, Hyper-V, KVM, Nutanix, OpenStack and VMware.
ITSM Integration	Morpheus integrates natively with existing CMDB/ITSM tools such as ServiceNow, Cherwell and Remedy.
API First	The Morpheus CMP is API first and integrates well with service providers existing tools and systems. Morpheus offers a full CLI and Web-UI as well.
Governance	Morpheus provides full RBAC, multi-tenancy and policy engine based on various levels (user, group, role, cloud, etc). This provides enhanced governance.
Production	Simplify operations such as scaling, monitoring, logging, backup and day 2 task execution.
Analyze	Reporting, dashboards, rightsizing and more. All part of the Morpheus platform.

## Why choose Dell Technologies?



### Time to Market

Faster time to market with a validated solution.



### Partnering for Success

Global Alliances partner program – designed to drive your success.



Unlock Innovation

56% faster IT service delivery with VxRail<sup>1</sup>.



#### Operational Freedom

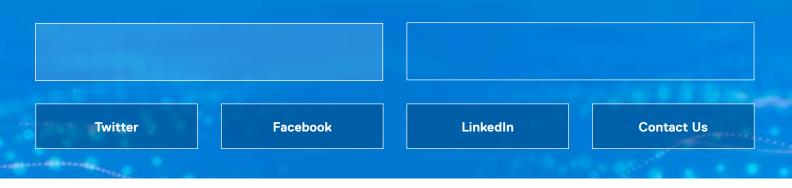
Up to 489% 5-year ROI on VxRail's simplified operations and reduced risk<sup>1</sup>.



#### Multiple Use Cases

A single platform for multiple server provider use cases.

#### Learn more about Multi-Cloud Management with Morpheus in the Partner Portal Knowledge Center.



EMA: Outpace the Competition: Optimize Cost, Speed, and Quality Through Hybrid Cloud Automation and Self-Service (2020).
Gartner: How to Scale DevOps by Building Platform Teams (2019).
IDC: Delivering Efficient Business Expansion with Dell Technologies VMware-Based HCI (2018).

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